

# TRAVEL CONSUMER DAILY

Thursday, August 13, 2009

GOOD marketing combined with low air fares – when the Tasman has not always been the best place to look for bargains – have Australians crossing “the creek” in near-record numbers.

But New Zealand’s tourism bean-counters hadn’t counted on the fact that, when fares get really cheap, it’s not just holidays that make people travel.

New figures show the Tasman is now a big VFR (visiting friends and relatives) market and when that happens people stay with friends and relatives instead of in hotels and resorts and don’t buy the tourism product – everything from restaurant meals in Auckland to jetboat rides in Queenstown.

Australian visitors to NZ surged four per cent in the year to June.

But, even with an extra 40,500 Australians visiting, taking the total for the year

*NZ’s latest campaign got what it wanted — but not what NZ’s tourism bosses had asked for.*

to 1.01 million, they spent 3.3 per cent less -- down more than \$NZ50 million on the previous year.

“A lot of Australians just come for a short stay,” said the NZ Ministry of Tourism head of research Bruce

Bassett. They were not winning and dining, shopping, booking into hotels or flying around the country at anywhere near the same rate as pure holiday-makers, he said.

It’s not surprising after the

Great Kiwi Invite campaign, which encouraged New Zealanders to get even more friends and family visiting.

But the Australian market still underpinned the entire NZ tourism industry and as a nation Aussies spent \$NZ1.637 billion of the total \$6.016 billion in the year to June, Mr Bassett said.

New Zealand’s overall tourism earnings dipped \$NZ161 million in the past year, but

International visitor arrivals are forecast to grow by an average of 3.1% per annum over the next seven years.

## Canberra may lose Tiger

■TIGER Airways is on the verge of taking a step backwards in Australia when it is otherwise promoting an aggressive expansion, indicating it is about to axe flights between Melbourne and the national capital Canberra.

With Australian manager Shelley Roberts on leave, spokeswoman Vanessa Regan says only that “no decision” has been made on the future of the route.

But the airline has not scheduled services on the route beyond October and has been winding down frequencies since the start of the year.

According to its sched-

### Route exit would hurt upstart

ule, which is more difficult to read than any other Australian air schedule because it contains many exclusions of dates and times, the airline is now operating a mid-evening return service six nights a week (excluding Saturday) when it had last year been running both morning and afternoon services most days.

“Tiger Airways continues to liaise with Canberra Airport,” Ms Regan says. “No decisions have been made yet on the Canberra schedule from early October.

“Tiger Airways continually

reviews its network and service and works hard to meet the needs of its customers.

“The discussions with Canberra Airport are still ongoing. It’s not that we’re avoiding breaking bad news.”

Tiger has been bragging that it has brought strong growth to every route it has contested and Melbourne-Canberra is no exception, up 9.5% for the year to the end of May on the latest figures released by the Bureau of Infrastructure, Transport and Regional Economics. It is Australia’s 12th busiest route.

However, if growth is the pre-requisite on the routes it flies, Tiger may also be looking at Melbourne-Launceston, the main holiday route into northern Tasmania, which has grown only 2.2% in the past year.

Tiger has already exited two Australian routes – Melbourne-Newcastle and Melbourne-Darwin, the latter hotly contested by Jetstar and Virgin Blue. Tiger cited Darwin’s charges which, at nearly \$20 per arriving and departing passenger, are the highest in Australia.

Another route exit would set tongues wagging that Tiger needs to start cutting losses in Australia that have run at up to

# Cheapies will roll on, says agent

ONE OF Australia's bigger online travel agents says it believes the party won't be over for travel value when the economy inevitably recovers.

And, it says, international air fares are so cheap there's been an upsurge in the number of Australians who are booking on the spur of the moment.

One in four Australians who've taken or booked an overseas trip this year did so on impulse, says travel.com.au.

Travel.com.au General Manager – Brand, Lisa Ferrari, said the finding came from a survey that asked 250 customers whether they'd been planning to travel overseas in 2009, and if not, what had caused their change of mind.

"Twenty-five percent of respondents said they'd made an impulse decision to travel as a result of cheaper than expected international airfares," she said.

"Fares have hit a historic low and they're unlikely to return to these levels once the economy recovers.

"Subsequently 2009 has been a great year for opportunistic travellers, rewarding those people who remained flexible with the choice of destination and their travel dates."

Ferrari said the booking habits of Aussie travellers had differed greatly to those of previous years.

"In 2008 we saw travellers booking their travel four to six months prior to departure. In contrast, this year travellers are booking two to three months before they leave," Ferrari said.

"Travellers who weren't planning on travelling this year and considered moving their plans forward have really benefited on the impulse choice to travel."

Travel.com.au listed its top five impulse travel destinations as London, Bangkok, Los Angeles, Hong Kong and Fiji.

## FREQUENT FLYER

**I**N AIRLINE schedules, where the first day of the week (Monday) is number "1" and the final day (Sunday) is number "7", what is the day of the week when you're most likely to find an empty seat if you're flying?

No one in the airline industry can give you a reason that's especially rational, but everyone agrees: the day of the week on which it is hardest to sell an airline seat is No.2 in the schedules, Tuesday.

It has something to do with the weekly business cycle. The busiest day of the week is Friday, where everyone is trying to get home for the weekend in the same four-hour window between 3pm and 7pm.

But only those paying top dollar get to move in the peak. They're the people on big business travel accounts (in Qantas terms, they're paying the full published fare, less 10-30 per cent, depending on the client's volume and muscle).

SINGAPORE Airlines is again in rare territory offering some of the best fares to Asia and Europe in a new sale announced yesterday.

The new fares include economy class from \$761 return to Singapore, \$881 to Bangkok and \$873 to Penang, \$1215 to Delhi, \$1181 to Kochi (Cochin) and \$872 to Saigon (inclusive of taxes and charges) from Sydney. Similar tariffs apply from other

That means everybody else, those not prepared to pay top dollar – that is, almost everybody paying for their own ticket – get shoved out into the peak "shoulders" – before 3pm and after 7pm. That's OK. most people are prepared to make the compromise.

If you've ever tried to book a cheap ticket on a Friday, you've probably noticed it will almost always be before 8am or the last flight of the day after, say, 10pm.

The next-busiest day is Sunday. That's when people are returning from their weekend time-out. But the action doesn't start until after lunch. No one wants to travel on a Sunday morning, which therefore becomes one of the cheapest times of the week to travel and it's a favourite with bargain-hunters because it is one of the few daylight spaces in the weekend that allow you to move cheaply.

But Sunday afternoon and night are generally bedlam with few spare seats as people position themselves for work. It is also used by some corporates to put themselves in a new work city the night before an early Monday start.

If you've ever wondered what those earlybird corporates are doing on

the plane on Sunday night, try travelling on Monday morning. It's chokkas with grim-faced executives and middle-level staffers alike, setting out to take on the world in another week in the corporate jungle.

But, for some reason that has never been properly explained, there is a different dynamic on a Tuesday.

Companies have already put their key staff in place on Monday, in moves that were agreed in meetings the previous week. But what happens on Monday isn't enough to generate a surge of new activity on Tuesday.

It seems to be airline folklore that the new week's business activity doesn't begin to result in fresh airline bookings for travel until Wednesday and then the week rolls on until Friday morning, when traffic is light ... then it's on for young and old on Friday night.

The moral of the story is: if you book to fly on a Tuesday, you will more often than not get one of the week's cheapest fares. If you book a frequent flyer reward flight on a Tuesday, you are likely to encounter the week's best availability or the cheapest points burn to get where you are going.

Australian east coast ports Melbourne and Brisbane, and Adelaide.

First Class to London (from Sydney or Melbourne) is as low as \$10,355, or \$10,166 to Barcelona and \$10,178 to Milan. Business Class flights start at \$6898 to London, \$6709 to Barcelona and \$6829 to Paris, offering a chance to upgrade and experience Singapore Airlines' superb premium cabin classes.

# TCD BEST FARES

## from MELBOURNE

Abu Dhabi QF 2053 rtn  
Adelaide QF 85 DJ 69 JQ 59 TT 39  
Alice Springs QF 229 TT 98  
Albury QF 211 DJ 189 ZL 105  
Amman QF 2082 rtn  
Apia DJ 469  
Auckland QF 199 DJ 189  
Ayers Rock QF 280  
Bahrain QF 2038 rtn  
Ballina DJ 149 JQ 99  
Bangkok QF 1277 rtn JQ 409  
Beijing QF 1004 rtn  
Beirut QF 2074 rtn  
Brisbane QF 145 DJ 139 JQ 99  
Broome QF 402 DJ 340  
Buenos Aires QF 1738 rtn  
Burnie ZL 124  
Cairns QF 279 DJ 199 JQ 209  
Canberra QF 89 DJ 85 TT 28  
Chengdu QF 1184 rtn  
Christchurch QF 387 DJ 189 JQ 169  
Coffs Harbour QF 219 DJ 170  
Darwin QF 333 DJ 169 JQ 159  
Delhi QF 1137 rtn  
Denpasar DJ 459 JQ 439  
Devonport QF 130  
Dunedin DJ 259  
Frankfurt QF 1869 rtn  
Fraser Coast DJ 179  
Gold Coast DJ 99 JQ 99 TT 78  
Hamilton (NZ) DJ 279  
Hamilton Island DJ 179 JQ 159  
Hobart QF 98 DJ 64 JQ 59 TT 28  
Hong Kong QF 943 rtn  
Honiara DJ 509  
Honolulu QF 1246 rtn  
Jakarta QF 803 rtn  
Johannesburg QF 2184 rtn  
Kalgoorlie QF 349  
Karratha QF 398 DJ 340  
King Island ZL 131  
Kuala Lumpur D7 \$219  
Launceston QF 132 DJ 59 JQ 55 TT 28  
London QF 1941 rtn  
Los Angeles QF 964 rtn UA 931 rtn NZ 866 rtn VA 945 rtn  
Mackay QF 279 DJ 199 TT 88  
Manila QF 976 rtn  
Merimbula ZL 140  
Mexico City QF 1774 rtn  
Mildura QF 117 DJ 99 ZL 99  
Moruya ZL 183  
Mount Gambier ZL 109  
Mount Isa QF 374  
Mumbai QF 1157 rtn  
Nadi QF 315 DJ 349  
Newcastle DJ 69 JQ 69  
Newman DJ 340  
New York QF 1170 rtn UA 1470 rtn  
Noumea 4411  
Papeete QF 1368 rtn  
Paris QF 1892 rtn  
Perth QF 214 DJ 213 JQ 179 TT 108  
Port Hedland QF 409 DJ 340  
Port Macquarie DJ 179  
Port Moresby DJ 399  
Port Vila QF 440 DJ 339  
Queenstown QF 355 DJ 399  
Rarotonga DJ 439  
Rockhampton QF 243 DJ 180 TT 88  
Rome QF 1883 rtn

There are some funny things that happen with the best fares we list on these pages. The first thing that must be said is to shop carefully with a calculator. You will find great value on some routes and not on others. On international routes, not every fare in the market is listed.

There are some strange anomalies you need to be alert to, particularly some fares offered by Virgin Blue affiliate Pacific Blue for travel to the South Pacific islands from either Sydney or Brisbane. Just make sure the fare quoted, particularly if it's a multi-sector journey, is no greater than the sum of of the two sector best fares.

We'd like to hear of your experiences (letters@travelconsumerdaily.com) with the airline industry and air fares in particular. Questions welcome. We've spent a long time working out how this system works.

All fares are one-way unless designated 'rtn'. Best fares exclude credit card charges, are sometimes bettered by sale fares and are sometimes unavailable. Carefully check multi-sector fares against the total of best fares for each sector. All care is taken, but these fares should be used as a guide only. All figures Australian dollars.

**LEGEND:** QF (Qantas) JQ (Jetstar) DJ (Virgin Blue, Pacific Blue) TT (Tiger Airways — Australia) TR (Tiger Airways — international) ZL (Rex) D7 (Air Asia X) UA (United Airlines) NZ (Air New Zealand) VA (V Australia). QZ Indonesia Air Asia XR Skywest

Santiago QF 1724 rtn  
San Francisco QF 1053 rtn  
Seoul QF 1633 rtn  
Shanghai QF 965  
Singapore QF 930 rtn JQ 349  
Sunshine Coast DJ 109 JQ 119 TT 88  
Sydney QF 89 DJ 89 JQ 49 TT 39  
Tonga (Nuku Alofa) DJ 379  
Tokyo QF 1103 rtn  
Townsville QF 301 DJ 209 JQ 179  
Vancouver QF 1538 rtn  
Wagga Wagga ZL 109  
Wellington QF 239 DJ 259  
Whitsunday Coast (Proserpine) DJ 199  
Xian QF 1184 rtn

## from

## SYDNEY

Abu Dhabi QF 2070 rtn  
Adelaide QF 165 DJ 129 JQ 89  
Alice Springs QF \$255  
Albury QF 99 DJ 82

Amman QF 2099 rtn  
Armidale QF 122  
Apia DJ 429  
Auckland QF 199 DJ 189 JQ 179  
Ayers Rock QF 271 DJ  
Bahrain QF 2055 rtn  
Ballina DJ 75 JQ 69 ZL 129  
Bangkok QF 1282 rtn  
Bathurst ZL 94  
Beijing QF 982 rtn  
Beirut QF 2091 rtn  
Brisbane QF 95 DJ 89 JQ 69  
Broken Hill ZL 198  
Broome QD 426 DJ 350  
Buenos Aires QF 1616  
Cairns QF 239 DJ 159 JQ 169  
Canberra QF 90 DJ 75  
Chengdu QF 1201 rtn  
Christchurch QF 199 DJ 189 JQ 169  
Coffs Harbour QF 107 DJ 89  
Darwin QF 299 DJ 235 JQ 169  
Delhi QF 1154 rtn  
Denpasar JQ 439 DJ 459  
Devonport QF 207  
Dubbo QF 117 ZL 116  
Dunedin DJ 259  
Frankfurt QF 1886 rtn

Fraser Coast QF 159 DJ 105 JQ 79  
Gold Coast DJ 75 JQ 69  
Grafton ZL 146  
Griffith ZL 135  
Hamilton (NZ) DJ 229  
Hamilton Island DJ 165 JQ 159  
Hobart QF 196 DJ 89 JQ 89  
Ho Chi Minh JQ 389  
Hong Kong QF 960 rtn  
Honiara DJ 479  
Honolulu QF 1124 rtn JQ 459  
Jakarta QF 781 rtn  
Johannesburg QF 2162 rtn  
Kalgoorlie QF 353  
Karratha QF 417 DJ 360  
Kuala Lumpur  
Launceston QF 193 DJ JQ 79  
Lismore ZL 129  
London QF 1958 rtn  
Los Angeles QF 981 rtn UA 931 rtn  
Mackay QF 238 DJ 149  
Manila QF 964 rtn  
Melbourne DJ 89 TT 39 JQ 49  
Merimbula ZL 140  
Mexico City QF 1691 rtn  
Mildura QF 178 DJ 189  
Moree QF 122  
Moruya ZL 126  
Mount Hotham QF 199  
Mount Isa QF 344  
Mumbai QF 1135 rtn  
Nadi QF 285 DJ 289  
Narrandera-Leeton ZL 119  
Newman DJ 360  
New York QF 1181 rtn  
Norfolk Island QF 307  
Noumea QF 363  
Orange ZL 132  
Osaka JQ 429  
Papeete QF 1242 rtn  
Paris QF 1909 rtn  
Parkes ZL 109  
Perth QF 244 DJ 209  
Phuket JQ 409  
Port Hedland QF 437 DJ 249  
Port Macquarie QF 100 DJ 102  
Port Moresby QF 837 rtn  
Port Moresby DJ 319  
Port Vila QF 392 DJ 269  
Queenstown QF 259 DJ 299  
Rarotonga DJ 439  
Rockhampton QF 207 DJ 125  
Rome QF 1901 rtn  
Santiago QF 1602 rtn  
San Francisco QF 1031 rtn  
Seoul QF 1611 rtn  
Shanghai QF 982 rtn  
Singapore QF 947 rtn  
Sunshine Coast DJ 94 JQ 89  
Tamworth QF 122  
Taree ZL 126  
Tonga (Nuku Alofa) DJ 339  
Tokyo QF 909 rtn JQ 429  
Townsville DJ 149 JQ 129  
Vancouver QF 1455 rtn  
Wagga Wagga QF 99  
Wellington DJ 249  
Whitsunday Coast (Proserpine) DJ 189  
Xian QF 1201 rtn

## from

## BRISBANE

Abu Dhabi QF 2076 rtn  
Adelaide QF 176 DJ 149 JQ 109  
Alice Springs QF 259  
Albury DJ 179

# TCD BEST FARES

Amman QF 2103  
Apia DJ 429  
Auckland QF 240 DJ 259  
Ayers Rock QF 254  
Bahrain QF 2060 rtn  
Bangkok QF 1278 rtn  
Barcaldine QF 139  
Beijing QF 1005 rtn  
Beirut QF 2097  
Biloela QF 139  
Blackall QF 139  
Blackwater QF 139  
Broome QF 449 DJ 390  
Buenos Aires QF 1740 rtn  
Bundaberg QF 75  
Cairns QF 210 DJ 159 JQ 159  
Canberra QF 143 DJ 119  
Charleville QF 134  
Chengdu QF 1223  
Christchurch QF 387 DJ 189 JQ 179  
Coffs Harbour DJ 139  
Darwin QF 273 DJ 199 JQ 159  
Delhi QF 1160 rtn  
Denpasar DJ 419 JQ 396  
Devonport QF 265  
Dunedin DJ 219  
Emerald QF 152  
Fraser Coast QF 114  
Gladstone QF 121  
Hamilton (NZ) DJ 229  
Hamilton Island DJ 99 JQ 89  
Hayman Island DJ 254  
Hobart QF 235 DJ 149  
Hong Kong QF 991  
Honiara DJ 359  
Honolulu QF 1248 rtn  
Jakarta QF 804  
Johannesburg QF \$2185  
Karratha QF 351 DJ 380  
Kuala Lumpur  
Launceston DJ 149 JQ 139  
London QF 1964 rtn  
Longreach QF 149  
Los Angeles QF 987 rtn VA 945 rtn  
Mackay QF 122 DJ 89 JQ 79  
Manila QF 960 rtn  
Melbourne QF 145 DJ 139 JQ 99  
Mexico City QF 1797  
Mildura DJ 219  
Mount Isa QF 262  
Mumbai QF 1158 rtn  
Nadi QF 283 DJ 269  
Newcastle QF 77 DJ 59 JQ 59  
New York QF 1293 rtn  
Norfolk Island QF 283  
Noumea QF 351  
Papeete QF 1369 rtn

Perth QF 275 DJ 269  
Port Hedland QF 299 DJ 249  
Port Macquarie DJ 179  
Port Moresby QF 618 rtn DJ 239  
Port Vila QF 343 DJ 249  
Queenstown QF 346 DJ 399  
Rarotonga DJ 439  
Rockhampton QF 97 DJ 85 JQ 69  
Roma QF 88  
Santiago QF 1725 rtn  
San Francisco QF 1055 rtn  
Seoul QF 1635 rtn  
Shanghai QF 1005 rtn  
Singapore QF 953  
Sunshine Coast  
Sydney QF 95 DJ 89 JQ 69  
Tonga (Nuku Alofa) DJ 379  
Tokyo QF 904  
Townsville QF 177 DJ 139 JQ 89  
Wellington QF 323 DJ 259  
Whitsunday Coast  
(Proserpine) DJ 89 JQ 79  
Xian QF 1223 rtn

## from ADELAIDE

Alice Springs QF 189  
Albury DJ 219  
Apia DJ 892.70  
Auckland QF 449 DJ 389  
Ayers Rock QF 330  
Bahrain QF 2073 rtn  
Ballina DJ 185  
Bangkok QF 1292 rtn  
Beijing QF 1020 rtn  
Beirut QF 2108  
Brisbane QF 176 DJ 149 JQ 109  
Broome QF 343 J 299  
Buenos Aires QF 1953 rtn  
Cairns DJ 249 JQ 169  
Canberra QF 147 DJ 109  
Chengdu QF 1218 rtn  
Christchurch QF 422 DJ 369  
Coffs Harbour QF 269 DJ 220  
Darwin QF 340 DJ 245 JQ 189  
Delhi QF 1151 rtn  
Denpasar DJ 325  
Devonport QF 235  
Frankfurt QF 1883 rtn  
Fraser Coast QF 239 DJ 195  
Gold Coast DJ 119 JQ 109  
Hamilton DJ 349  
Hamilton Island DJ 265  
Hobart QF 203 DJ 109  
Hong Kong QF 1001 rtn  
Honiara DJ 508  
Honolulu QF 1460 rtn  
Jakarta QF 1320

Johannesburg QF 2177  
Kalgoorlie QF 209  
Karratha QF 447 DJ 299  
Launceston QF 209 DJ 139  
London QF 1986  
Los Angeles QF 1298 rtn  
Mackay QF 295 DJ 249  
Manila QF 1203 rtn  
Melbourne QF 85 DJ 69 JQ 59  
Mexico City QF 2007 rtn  
Mildura DJ 159  
Mumbai QF 1172  
Nadi QF 419 DJ 418.20  
New York QF 1504 rtn  
Noumea QF 441  
Papeete QF 1591 rtn  
Paris QF 1906 rtn  
Perth QF 159 DJ 149 JQ 119  
Port Hedland QF 445 DJ 299  
Port Macquarie DJ 199  
Port Moresby DJ 388  
Port Vila QF 567 DJ 449  
Queenstown QF 502  
Rockhampton QF 265 DJ 220  
Rome QF 1938 rtn  
Santiago QF 1939 rtn  
San Francisco QF 1367 rtn  
Seoul QF 1705 rtn  
Shanghai QF 1020 rtn  
Singapore QF 945  
Sunshine Coast DJ 170  
Sydney QF 165 DJ 129 JQ 89  
Tonga (Nuku Alofa) DJ 508  
Tokyo QF 1138 rtn  
Townsville QF 304 DJ 239  
Vancouver QF 1772  
Wellington QF 418 DJ 360  
Whitsunday Coast  
(Proserpine) DJ 275  
Xian QF 1218 rtn

## from PERTH

Adelaide QF 159 DJ 149 JQ 119  
Alice Springs QF 313  
Albany XR 129  
Albury DJ 309  
Apia 992.70  
Auckland QF 584 DJ 479  
Ayers Rock QF 305  
Brisbane QF 275 DJ 269  
Broome QF 245 DJ 219 XR 159  
Buenos Aires QF 2138  
Cairns QF 454 DJ 340 JQ 209  
Canberra QF 292 DJ 240  
Carnarvon XR 222  
Christchurch QF 581 DJ 449  
Coffs Harbour QF 383 DJ 290

Darwin QF 339 DJ 279 XR 199  
Delhi QF 1133 rtn  
Denpasar DJ 195 JQ 239 QZ 217  
Devonport QF 294  
Dunedin DJ 449  
Esperance XR 162  
Frankfurt QF 1865 rtn  
Fraser Coast QF 369 QF 315  
Geraldton XR 135  
Gold Coast DJ 249  
Hamilton DJ 409  
Hamilton Island DJ 335  
Hobart QF 339 DJ 290  
Hong Kong QF 877  
Honiara DJ 3897  
Honolulu QF 1645 rtn  
Jakarta JQ 209  
Johannesburg QF 1810 rtn  
Kalbarri XR 163  
Kalgoorlie QF 119 XR 163  
Karratha QF 229 DJ 199 XR 192  
Kuala Lumpur D7 135  
Kununurra XR169  
Launceston QF 352 DJ 290  
Learmonth XR 222  
London QF 1968 rtn  
Los Angeles QF 1507 rtn VA 762  
Mackay QF 414 DJ 325  
Melbourne QF 219 DJ 215 JQ 179 TT 128  
Mexico City QF 2216 rtn  
Mildura DJ 289  
Monkey Mia XR 222  
Mumbai QF 1115 rtn  
Nadi QF 504 DJ 520.20  
Newcastle DJ 250  
Newman QF 229 DJ 189  
New York QF 1713 rtn  
Noumea QF 559  
Papeete QF 1783 rtn  
Paraburdoo QF 215  
Paris QF 1888 rtn  
Port Hedland DJ 199  
Port Macquarie DJ 309  
Port Moresby DJ 1664  
Port Vila QF 680 DJ 459  
Queenstown QF 643 DJ 559  
Rockhampton QF 399 DJ 320  
Rome QF 1881 rtn  
Santiago QF 2124 rtn  
San Francisco QF 1552 rtn  
Singapore QF 567 JQ 189 TR 124.64  
Sunshine Coast DJ 310  
Sydney QF 244 DJ 209  
Tonga (Nuku Alofa) DJ 724  
Tokyo QF 1100 rtn  
Townsville QF 318 DJ 290  
Vancouver QF 1981 rtn  
Wellington QF 573 DJ 439  
Whitsunday Coast  
(Proserpine) DJ 325

When you're not here, we suggest you go here:

**BEN SANDILANDS**  
**PLANE TALKING**

[blogs.crikey.com.au/planetalking](https://blogs.crikey.com.au/planetalking)